

BioMelbourne
Network
Member Pack



Victoria's premier biotechnology industry forum.

The BioMelbourne Network (the Network) is the peak industry forum for leaders in the Victorian biotechnology industry.

Established in 2001, the organisation has continued to grow and support the Victorian biotechnology industry, the nation's largest and most successful biotechnology cluster. The Network has succeeded in positioning itself and maintaining the role of premier biotechnology leadership and peer learning forum in Victoria.

We are Australia's first and only independent state-based biotechnology industry association and our membership is representative of the broad Victorian biotechnology community.

The BioMelbourne Network is an Incorporated Association under the Corporations Act and is governed by an independent board of directors who represent the membership.

The Biomelbourne Network office is strategically located to members and stakeholders at historic Milton House, Flinders Lane, Melbourne.

A small secretariat manages the day-to-day operation of the BioMelbourne Network.

Our Vision

To maintain and grow Victoria's position as the premier biotechnology state and gateway to Australia's biotechnology industry.

Our Mission

Is to support, enable and connect.



Sponsorship and Marketing.

The Network engages with the biotechnology industry and other stakeholders through our regular communication channels.

The Network is the custodian of the Victorian BioPortal, the gateway to Victoria's biotechnology industry, which hosts the most sophisticated and comprehensive directory of Victorian biotechnology and research organisations.

The BioPortal also incorporates information on biotechnology grants and funding, clinical trial activity, news and events and biotechnology investment opportunities.

The Network leads the way in the use of social media

tools including Twitter, Flickr and LinkedIn as well as platform technologies such as BioMelbourne View which delivers a suite of on-line events. The Network hosts an information rich website which has a daily press release post for all biotechnology related announcements and allows members to book events online.

The Network also provides a comprehensive annual program of sponsorship and event hosting opportunities - exclusively for members.



Grow your business, develop your networks.

Influencing the industry development agenda

The BioMelbourne Network has a dedicated focus on the development of the Victorian biotechnology industry. Membership provides a unique opportunity to advocate for change and influence the industry's long-term development.

The BioMelbourne Network is very active in crafting representative submissions to local, state and commonwealth governments.

Submissions include topics such as: R&D tax, intellectual property reform, not-for-profit reform and Victoria's productivity review.

Participate in CEO discussions and industry advocacy initiatives

Facilitate CEO forums, articulate industry development needs and initiate strategies to meet these needs. BioMelbourne Network's secretariat administers these projects and makes representation to key influencers.

Business matching and investment attraction program

The Network works with all levels of government as well as national and international agencies on in-bound and out-bound biotechnology trade missions.

Participation in BioMelbourne Network industry events

Members receive priority access and discounts to BioMelbourne Network events and have the opportunity to contribute to the development and presentation of these events.

Business development and promotional opportunities

Members gain access to a number of business development benefits including:

- access to promote your organisation's 'story' or services at events

- accelerate your engagement with the leadership group in the research sector in Victoria
- contact with Victoria's leading service providers to biotechnology and research sectors
- access to government contacts, opportunities to contribute to government policy, legislative discussions and initiatives
- participation in trade delegations and business partnering forums, and
- post your press releases free of charge each day on the BioMelbourne Network website and the Victorian BioPortal.

Every month of the year the BioMelbourne Network hosts a number of events, ensuring regular opportunities for members to interact.

The Network offers a number of member-only events during the year, of which many are free of charge. On average, the BioMelbourne Network hosts 45 events and information opportunities for members each year. At all general events members have priority in booking places

over non-members and are able to access the event at a discounted member rate.

BioBreakfasts, are early morning seminars held each month, targeted at the executive leadership and decision makers in Victoria's biotechnology industry. BioBreakfasts attract approximately 100 participants at each event. BioBreakfasts are open to members and non-members.

CEO Luncheon Series, a monthly, member-only luncheon that enables leaders to connect, share information, broker partnerships and learn from peers. By invitation only.

BioWorkshops, a regular, sector specific professional

learning and development session covering a wide variety of topics. The leadership group of the sector is invited to speak at BioWorkshops, at which they volunteer their time and expertise, for the benefit of others to learn from their experiences. Open to members and non-members.

BioBriefings, an intensive knowledge sharing session held approximately four times each year on issues critical to the development of the Victorian biotechnology industry. BioBriefings are held in the afternoon from 4pm, followed by networking and drinks. Open to members and non-members.

The Annual '**Connecting Women in Biotechnology Luncheon**', a unique and popular opportunity held in early June, to celebrate the successes of women in Victoria's biotechnology industry, develop connections and promote business opportunities. Open to members and non-members.

The BioMelbourne Network also hosts and facilitates a number of small industry forums each year on emerging issues of importance. These are developed as issues arise and are for members only, and free of charge.



**Engage
with the
biotechnology
leadership
group.**

Membership

Membership Cost

Corporate Membership
\$3,150 per annum + GST

Biotechnology Membership
\$1,890 per annum + GST

Interstate Biotechnology Membership
\$1,050 per annum + GST

Small Business Services Membership

\$1,580 per annum + GST

Sole Practitioner Membership
\$950 per annum + GST

Membership fees are tax deductible.

For guidance with determining your membership category, please contact the BioMelbourne Network office.

To join, please download our membership form

BioMelbourne Network

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